



## THE ENNEAGRAM PLUS

Dwight Mason

Are leaders born or made?

What qualities make a great leader?

Let's look at an overview of the nine types in the Enneagram and the specifics of each one.

### TYPE 1: THE REFORMER

#### Leadership Style

- How they make decisions:
  
  
  
  
  
  
  
  
  
  
- What they need to watch out for:

### TYPE 2: THE HELPER

#### Leadership Style

- How they make decisions:
  
  
  
  
  
  
  
  
  
  
- What they need to watch out for:

### **TYPE 3: THE ACHIEVER**

#### **Leadership Style**

- How they make decisions:
  
  
  
  
  
  
  
  
  
  
- What they need to watch out for:

### **TYPE 4: THE INDIVIDUALIST**

#### **Leadership Style**

- How they make decisions:
  
  
  
  
  
  
  
  
  
  
- What they need to watch out for:

### **TYPE 5: THE INVESTIGATOR**

#### **Leadership Style**

- How they make decisions:
  
  
  
  
  
  
  
  
  
  
- What they need to watch out for:

## **TYPE 6: THE LOYALIST**

### **Leadership Style**

- How they make decisions:
  
  
  
  
  
  
  
  
  
  
- What they need to watch out for:

## **TYPE 7: THE ENTHUSIAST**

### **Leadership Style**

- How they make decisions:
  
  
  
  
  
  
  
  
  
  
- What they need to watch out for:

## **TYPE 8: THE CHALLENGER**

### **Leadership Style**

- How they make decisions:
  
  
  
  
  
  
  
  
  
  
- What they need to watch out for:

## TYPE 9: THE PEACEMAKER

### Leadership Style

- How they make decisions:
  
  
  
  
  
  
  
  
  
  
- What they need to watch out for:

### THE STRENGTHS:

- 1 - Lead through \_\_\_\_\_.
- 2 - Lead through \_\_\_\_\_.
- 3 - Lead through \_\_\_\_\_.
- 4 - Lead through \_\_\_\_\_ - \_\_\_\_\_.
- 5 - Lead through \_\_\_\_\_ and \_\_\_\_\_.
- 6 - Lead through \_\_\_\_\_.
- 7 - Lead through \_\_\_\_\_.
- 8 - Lead through \_\_\_\_\_.
- 9 - Lead through \_\_\_\_\_.

### THE CHALLENGES:

- 1 - Being \_\_\_\_\_ and \_\_\_\_\_
- 2 - Being overly \_\_\_\_\_-focused
- 3 - Being too \_\_\_\_\_
- 4 - Being too \_\_\_\_\_ or \_\_\_\_\_
- 5 - Being \_\_\_\_\_, remote or \_\_\_\_\_
- 6 - Being too \_\_\_\_\_ and \_\_\_\_\_
- 7 - Being \_\_\_\_\_ and \_\_\_\_\_
- 8 - Being \_\_\_\_\_ and \_\_\_\_\_
- 9 - Being \_\_\_\_\_, avoiding \_\_\_\_\_

## DEVELOPMENT TIPS:

- 1 - Learn to \_\_\_\_\_.
- 2 - Focus on tasks equally with the \_\_\_\_\_ aspects of leading.
- 3 - Identify less with your \_\_\_\_\_ as the primary sense of who you are and the value you bring.
- 4 - Focus less on \_\_\_\_\_, your feelings, and the \_\_\_\_\_ of others, and more on the task at hand.
- 5 - Gain greater \_\_\_\_\_ to your emotional state in real time and \_\_\_\_\_ your body instincts more.
- 6 - Ask fewer “\_\_\_\_\_” and more “\_\_\_\_\_” as you approach leadership challenges.
- 7 - \_\_\_\_\_ less, \_\_\_\_\_ more, stand still, and focus on \_\_\_\_\_ equally with idea generation.
- 8 - Learn to \_\_\_\_\_ and \_\_\_\_\_.
- 9 - Believe in \_\_\_\_\_, honor what you have to offer as a leader, and \_\_\_\_\_ your point of view with others.