



## THE LEADERSHIP GAP

Dwight Mason

### Seven Archetypes:

1. The \_\_\_\_\_

Strength: \_\_\_\_\_ is backed up by \_\_\_\_\_.

Gap: The \_\_\_\_\_ who is so insecure they play havoc with their mind because they \_\_\_\_\_.

#### To overcome this gap...

- \_\_\_\_\_ comparing yourself to others.
- \_\_\_\_\_ yourself that there is no such thing as perfect.
- \_\_\_\_\_ \_\_\_\_\_ of your accomplishments to remind yourself that you are indeed capable of great things.
- \_\_\_\_\_ an inner circle for support.
- \_\_\_\_\_ your skills and work on strengthening the skills that cause you to doubt yourself.
- \_\_\_\_\_ remind yourself of the cause you are working toward.

2. The \_\_\_\_\_

Strength: Fueled by \_\_\_\_\_

Gap: The \_\_\_\_\_ who \_\_\_\_\_ every chance they get just so you will not know how powerless they really feel.

#### To overcome this gap...

- \_\_\_\_\_ for opportunities to praise instead of prey.
- \_\_\_\_\_ make others give up something in order to serve your own self-interest.
- \_\_\_\_\_ what you say and say what you mean.
- \_\_\_\_\_ your qualities as an explorer.

3. The \_\_\_\_\_

Strength: Embraces \_\_\_\_\_.

Gap: The \_\_\_\_\_ who is \_\_\_\_\_ about everyone because they cannot trust themselves to speak the truth.

**To overcome this gap...**

- \_\_\_\_\_ to be flexible.
- \_\_\_\_\_ everything.
- \_\_\_\_\_ for solutions, not blame.
- \_\_\_\_\_ your own high standards.

4. The \_\_\_\_\_

Strength: Embodies \_\_\_\_\_.

Gap: The \_\_\_\_\_ who is too \_\_\_\_\_ to be brave, too \_\_\_\_\_ to take a risk, and to \_\_\_\_\_ to take a stand.

**To overcome this gap...**

- \_\_\_\_\_ a bias for decisive action.
- \_\_\_\_\_ tall, literally.
- \_\_\_\_\_ yourself that you are in control.

5. The \_\_\_\_\_

Strength: Brimming with \_\_\_\_\_

“In order to have integrity you need to know who you are, you need to know what you stand for, and you have to know what your code of conduct is. When an inventor has integrity, there is no stopping him” – Lolly Daskal

Gap: The \_\_\_\_\_ who is \_\_\_\_\_ and would rather watch great ideas die then get credit for them.

**To overcome this gap...**

- \_\_\_\_\_ for the good, not the bad.

- \_\_\_\_\_ high personal standards, and avoid the temptation to cut corners.
- \_\_\_\_\_ yourself. Integrity is created and maintained through constant self-examination.
- \_\_\_\_\_ your commitments.
- \_\_\_\_\_ responsibility when you fall short on your commitments.

6. The \_\_\_\_\_

Strength: \_\_\_\_\_ and is trusted.

Gap: The \_\_\_\_\_ who is \_\_\_\_\_ and a chronic rescuer no one trusts.

**To overcome this gap...**

- \_\_\_\_\_ to fix the fixer; start with fixing yourself.
- \_\_\_\_\_ of boundaries.
- \_\_\_\_\_ to communication, commitment, competence, and character.
- \_\_\_\_\_ trust by honoring, admiring, and appreciating those around you.

7. The \_\_\_\_\_

Strength: \_\_\_\_\_ is everything.

Gap: The \_\_\_\_\_ who is \_\_\_\_\_ and put their own needs before those of the team, the business or the organization.

**To overcome this gap...**

- \_\_\_\_\_ that thinking about serving others first is what ultimately leads to the highest levels of success.
- \_\_\_\_\_ to how people respond to you.
- \_\_\_\_\_ yourself in other people's shoes.
- \_\_\_\_\_ the people around you.
- \_\_\_\_\_ with yourself.