

Four Key Reasons Workers Lose Motivation – Ivan Scheier

1. They sense leaders aren't concerned with their overall _____.
2. They lose interest because they're in positions too _____ for their abilities.
3. Leaders minimize the _____ of their efforts.
4. They're placed in _____ they don't want.

What do followers want and need?

- They want to be _____.
- They want to be more than just “_____.”
- They want leaders to keep their _____.
- They want leaders who see them as people of _____, not simply as means to an end.
- They want leaders who are _____, _____, and _____.
- They want leaders who communicate well because they are active _____.